

MANAGEMENT OPPORTUNITY

Partner Outreach & Relationships Manager

Overview

The International CCS Knowledge Centre (Knowledge Centre) is seeking a temporary, full-time Partner Outreach & Relationships Manager to develop and provide leadership for collaborative outreach. Reporting to the Vice President, Strategy & Stakeholder Relations, you will support, develop, and foster relationships that align with the organizations' strategic direction. This position is responsible for the effective utilization of people, financial resources, and external participants to manage these functions.

Key Accountabilities

- Create a systematic, process-driven approach to partner outreach and relationships management
- Identify and source partnership opportunities
- Research partners, identify key players, and generate interest
- Collaborate with senior management to align our internal goals with new and existing partner relationships
- Deliver a great experience to our partners when working with our organization - you will represent our brand and be our partners' liaison
- Maintain a positive ongoing relationship with current partners and offer new ways to grow the partnership
- Lead customized complex negotiations with our strategic partners
- Provide a strategic perspective to internal teams, delivering critical business insights and launching initiatives that support the mandate.
- Work cross-functionally with the internal teams to define priorities and roadmap; work with the communications team to advance partner initiatives.
- Work with multiple stakeholders and collaborate with all levels of management internally and externally to strengthen partnerships and maximize benefits
- Manage executive-level contacts with key partners
- Respond to inquiries promptly and in coordination with the organization

ccsknowledge.com

306.565.5669

198 - 10 Research Drive

Regina, SK S4S 7J7 Canada

Qualifications

- Five-years previous working experience as an Outreach and Partnerships Manager.
- Bachelor degree in a relevant field.
- The ideal candidate will be a self-motivated, self-starter who takes initiative and is creative about achieving their goals.
- Excellent attention to detail is a must, as is the ability to think strategically.
- Exceptional interpersonal skills are needed as are all types of communication and presentation skills.
- The ability to synthesize information and analyze issues for impact on the Knowledge Centre's business and stakeholders.
- Excellent writing skills, specifically in briefing notes and articles
- Networking aptitude.
- Great multitasking skills.
- Ability to travel is essential.

A suitable combination of relevant education and experience may also be considered

About the International CCS Knowledge Centre

At the International CCS Knowledge Centre, we aim to advance the understanding and use of Carbon Capture and Storage (CCS) as a means of managing greenhouse gas emissions. Our mission is to accelerate the deployment of CCS worldwide by allowing the learnings acquired from the fully-integrated Boundary Dam 3 CCS Facility (located in Saskatchewan Canada) to be shared broadly, and to allow further CCS development through this applied application.

We undertake projects that will help inform stakeholders regarding real world considerations in the use of CCS and advance this applied knowledge. For more info: <https://ccsknowledge.com/>

How to Apply

Please send your resumes to: info@ccsknowledge.com no later than July 21, 2020.

This is a temporary, full-time position with a term to May 31, 2021 (potential for extension).